

VITA

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<http://scholar.google.co.in/citations?user=9oIHFI0AAAAJ>

Born: May 16, 1945, at Balara, Nepal Nationality: Indian

Education

1973	PhD	Social Psychology	Purdue University (USA)
1972	MS	Social Psychology	Purdue University (USA)
1968	MA	Psychology (Gold Medalist)	Bihar University (India)
1965	BA	Psychology (Honors)	Bihar University (India)

Scholarships

1970-72 Fulbright–Hays Scholar: US Department of State, Washington, DC, USA
1965-67 Postgraduate Merit Scholar: Bihar University, Muzaffarpur, India

Employment

2016-	Distinguished University Professor	Ahmedabad University, Ahmedabad
2010–2016	Distinguished Professor	Indian Institute of Management Bangalore
1997–2010	Professor	National University of Singapore
1990–1997	Associate Professor	National University of Singapore
1988–1990	Senior Fellow	National University of Singapore
1979–1990	Professor	Indian Institute of Management Ahmedabad
1973–1979	Assistant Professor	Indian Institute of Technology Kanpur
1968–1973	Lecturer	Patna University, Patna (Study Leave: 1970-73)

Administrative Positions

1997–2000	Deputy Head	Department of Social Work & Psychology National University of Singapore
1982–1984	Chairman	Organizational Behavior Area Indian Institute of Management Ahmedabad
1980–1982	Chairman	Research & Publications Indian Institute of Management Ahmedabad

Visiting Positions

2008–2008	Professor	Purdue University, West Lafayette, Indiana, USA
2007–2008	Professor	Indian Institute of Management Lucknow, India
2006–2006	Professor	Indian Institute of Management Lucknow, India
2005–2006	Faculty	Mudra Institute of Communications Ahmedabad, India
2004–2004	Scholar	University of Oxford, Oxford, UK
2003–2004	Professor	University of Rochester, Rochester, NY, USA
1984–1984	Visitor	University of California, San Diego, USA

Professional Affiliations

2008-	Fellow: National Academy of Psychology (India) (NAOP)
1993–	Fellow: American Psychological Association (APA)
1993–	Fellow: Association for Psychological Science (APS)
1992–	Fellow: The British Psychological Society (BPS)
1992–	Fellow: Society for Personality and Social Psychology (SPSP)
1992–	Fellow: The Singapore Psychological Society (SPS)

2021-	Life Member: Global Economic Progress and Research Association
2018-	Life Member, Indian Academy of Applied Psychology
2018-	Life Member: Indian Science Congress Association
1989-	Life Member: Indian Psychological Association
2024-	Member, Indian Academy of Management
2023-	Member, International Association of Applied Psychology
1989-	Member: Academy of Management
1990–2008	Member, National Academy of Psychology (India)
1997-	Member, Asian Association of Social Psychology
1992–2014	Member: International Association of Cross–Cultural Psychology
1984–2004	Member: Society for Judgment and Decision Making
1974–1990	Foreign Affiliate: American Psychological Association
1971–1973	Student Member: American Psychological Association

Honors for Academic and Societal Contributions

2024	<u><i>Lifetime Achievement Award, Indian Academy of Management (INDAM)</i></u> , an affiliate of the Academy of Management, USA
2022	<u><i>Education Forever Award</i></u> , Kaka Community Learning Center, Sarlahi, Nepal
2022	<u><i>Distinguished Alumni Award</i></u> , Purdue University, West Lafayette, Indiana, USA
2022	<u><i>Prabha and Ramadhar Singh Distinguished Lecture in Psychology</i></u> , IIT Kanpur https://youtu.be/Cgy7DDR48f4 ;
2021	<u><i>Lifetime Achievement Award for Excellence in Research</i></u> : Indian Institute of Management Indore
2021	<i>Bharat Ratna Dr. Radhakrishnan Gold Medal</i> : Global Economic Progress & Research Association, New Delhi
2017	<i>Bharat Vikash Award</i> : Institute of Self Reliance, Bhubaneswar, Odisha
2014	<i>Sir J. C. Bose Memorial Award</i> : Indian Science Monitor, Chennai
2009	<i>Inspiring Mentor Award</i> : Office of Alumni Relations, National University of Singapore
2009	<i>Long Service Award</i> : Faculty of Arts & Social Sciences, National University of Singapore
1993	<i>1990 Psychology National Award</i> : S. P. Psychology Trust of India, Patna
1985	<i>National Lecturer in Psychology</i> , University Grants Commission, New Delhi
1969	<i>Mahendra Vidya Bhushan Gold Medal</i> : H. M. King Mahendra B. B. Shah of Nepal
1968	<i>First in First Class MA Examination Gold Medal</i> : Bihar University, Muzaffarpur

Listed in/Posted on

2022	<u><i>The Heritage Wall of Fame</i></u> of the SPSP
2015	<i>Legends of HRD in Business Manager</i> (July 2015), 18, 40-43.
2013	<u><i>The Faces and Minds of Psychological Science</i></u> of the APS

Guest of Honor

2023	UGC and Allahabad University National Refresher Course in Psychology
2023	Management Education and Research Colloquium (MERC), IIM Kashipur, Uttarakhand
2021	Doctoral Colloquium on Management & Development, Inst. of Rural Management Anand, India
2020	10 th Inauguration of the EFPM, Indian Institute of Management, Indore, MP, India
2019	19 th Global Conference on Flexible Systems Management, IIT Roorkee, Uttarakhand, India
2014	Convocation, Myra School of Business, Mysore, Karnataka, India

Videos of IIM Indore

2024	A series of 23-24 Lectures on Research are being video recorded under the <i>Knowledge Sharing by Distinguished Professors</i> , a new initiative of the IIM Indore since October 2024.
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YouTube

2025	#ChaiWithDirectorRaiIIMIndore
2023	Building a Responsible Environment for Research - YouTube
2022	<ol style="list-style-type: none"> Distinguished Alumnus Award Celebration at Purdue University Birds of a Feather Flock Together

2015

1. [NTPL 2014 Mod-02 Lec-10: How Do Similar Attitudes Determine Attraction?](#)
2. [NTPL 2014 Mod-02 Lec-11: Why Do Similar Attitudes Determine Attraction?](#)
3. [NTPL 2014 Mod-04 Lec-20: What a Surprise: My Results are Nonsignificant](#)

Keynote Speaker/Chief Guest

- 2024 Chief Guest at the Formal Inauguration of the KAKA Community Learning Center, Nepal
- 2023 UGC and Allahabad University National Refresher Course in Psychology
- 2023 MERC, Indian Institute of Management Kashipur, Uttarakhand
- 2023 32nd NAOP Congress, Ahmedabad University, Ahmedabad, Gujarat, India
- 2023 ICBDS-2023, UPES: The University of Future, Dehradun, Uttarakhand, India
- 2022 2-Day International Conference, IIM Lucknow, Noida Campus, India
- 2022 2-Day International Conference, SGT University, Gurugram, Haryana, India
- 2022 2-Day International Conference, Allahabad University, Allahabad, UP, India
- 2021 International Web Conference, Patna Women's College, Patna, Bihar, India
- 2020 Doctoral Symposium, Indian Institute of Management Kozhikode, Kerala, India
- 2020 Induction of Doctoral Students, Symbiosis International University, Pune, Maharashtra, India
- 2018 Annual Conference of the Indian Academy of Applied Psychology, Puducherry, India
- 2015 Faculty Development Program, IFM Business School, Bangalore, Karnataka, India
- 2014 CERe, Indian Institute of Management Indore, MP, India
- 2012 IMR Doctoral Conference, Indian Institute of Management Bangalore, Karnataka, India
- 2007 Annual Conference of the Asian Association of Social Psychology, Kota Kinabalu, Malaysia
- 2006 26th International Congress of Applied Psychology, Athens, Greece.

Invited Speaker

- 2024 Valedictory Speech, MMTTP, IIM Indore
- 2024 Valedictory Speech, 9th Annual Conference of the Indian Academy of Management, Goa, India
- 2023 58th Annual Conference of the Indian Academy of Applied Psychology, New Delhi, India
- 2019 International Conference of School Psychology, PDEU, Gandhinagar, Gujarat, India
- 2016 Durganand Sinha Memorial Lecture, Annual NAOP Congress, IIT Madras, Chennai, India
- 2015 Conference of Doctoral Students, Indian Institute of Technology Bombay, Maharashtra, India
- 2011 Annual Conf. of NAOp, Institute of Rural Management Anand, Gujarat, India
- 2011 IMR Doctoral Conference, Indian Institute of Management Bangalore, Karnataka, India
- 2011 Annual Conference of the Asian Association of Social Psychology, Kunming, China
- 2007 Annual Conference of NAOp, Indian Institute of Technology Kanpur, UP, India
- 2006 Asia's Educational Miracle, Inha University, Incheon, Korea
- 2006 Annual Conf. of NAOp, Indian Institute of Technology Bombay, Maharashtra, India
- 2004 25th International Congress of Psychology, Beijing, China

Resource Person in Workshops, Schools, and Courses

- 2025 Workshop on Research, Doctoral Program, IIM Jammu, India
- 2025 FDC on Research and High-Quality Publications, ISBM, Pune, India
- 2025 Workshop on Research, 15th CERe, IIM Indore
- 2024 Workshop on Research, 14th CERe, IIM Indore
- 2024 Workshop on Research and Publication, MDI, Gurgaon,
- 2023 Workshop on Research, Alliance University, Bangalore
- 2023 Distinguished Resource Person, A Refresher Course on Research and Publication, UPES: The University of Tomorrow, Dehradun, Uttarakhand
- 2023 Faculty Development Program, International School of Business & Media, Pune, India
- 2022 Research Workshop, IIM Lucknow, Noida Campus, India
- 2022 Workshop on Research, Patna Women's College, Patna, Bihar, India
- 2022 Lal Bahadur Shastri National Academy of Administration, Mussoorie, Uttaranchal, India
- 2021 Refresher Program in Psychology, Ramanujam College, Delhi University, New Delhi, India
- 2018 Workshop on Science & Scientific Writing, NAOp, Delhi University, New Delhi, India
- 2018 Orientation Program for Younger Faculty, Nirma University, Ahmedabad, Gujarat, India
- 2017 Winter School for Doctoral Students, Indian Institute of Management Ranchi, Jharkhand, India
- 2017 Summer School for Doctoral Students, Indian Institute of Management Ranchi, Jharkhand, India
- 2017 Workshop on Scientific Writing at CERe, Indian Institute of Management Indore, MP, India
- 2016 National Workshop on Research Methods, Ganpat University, Mehsana, Gujarat, India

- 2016 Workshop for VCs of the Central Universities of North East India, Guwahti, Assam, India
 2014 Workshop on International Publications, 2nd Pan-IIM World Conference, IIM Kozhikode, Kerala
 2014 Workshop for Students & Faculty, Universiti Teknologi Malaysia (UTM), Johor Bahru, Malaysia
 2014 Topics in Psychology, National Prog. on Technology Enhanced Learning, IIT Kanpur, UP, India
 2013 Summer School for Doctoral Students, Indian Institute of Management Lucknow, UP, India
 2013 Summer School for Doctoral Students, Indian Institute of Management Kozhikode, Kerala, India
 2012 Workshop on Research Methods, Defense Institute of Psychological Research, Delhi, India
 2012 Workshop on Faculty Development, Indian Institute of Management Kozhikode, Kerala, India
 2012 Workshop on Research Methods, Xavier Institute of Management, Bhubaneswar, Odisha, India
 2009 2nd Asian Winter School of Social Psychology, Indian Institute of Technology Delhi, India
 2007 1st Asian Summer School of Social Psychology, Kota Kinabalu, Malaysia
 1993 Workshop on Self-Development, First Asian Conference of Psychology in Singapore

Professional Services to Award Committees

- 2023-2024 Member, Fellowships and Awards Committee, Indian Institute of Advanced Study, Shimla
 2018-2022 Member, Mentor Award, Association of Psychological Science, Washington DC, USA
 2015-2018 Member, Kwok Leung Scholarship, Asian Association of Social Psychology
 2011-2012 Chair, Fellowship, National Academy of Psychology (NAOP) India
 2002-2003 Member, Scholarship, Arts & Social Sciences, National University of Singapore
 1999-2001 Member, Misumi Award, Asian Association of Social Psychology

Academic Advisory Panels

- 2022-2023 Distinguished Advisor, Faculty of Behavioral Sciences, SGTU, Gurugram, Haryana
 2019-2023 Member, Academic Advisory Council, Goa Institute of Management, Goa
 2015-2018 Member, Kwok Leung Scholarship Fund, Asian Association of Social Psychology
 2014-2016 Member, Advisory Board, Southeast Asia CEO Association, Indonesia
 2012-2014 Member, Academic Council, International Management Institute, New Delhi
 2011-2014 Member, Doctoral Research Committee, NMIMS University, Mumbai, Maharashtra, India
 2010-2016 Member, Centre of Social Development (Asia), National University of Singapore
 2006-2010 Member, International Advisory Panel, Asian Assoc. of Edu. & Dev Psychology, Korea
 2006-2015 Member, International Advisory Panel, Foundation of Liberal and Management Education (FLAME), Pune, India
 2007-2009 Member, International Advisory Board, Mudra Institute of Communication Research (MICORE), Ahmedabad, India
 2002-2006 Chair, Psychology Cluster, East Asian University Press. Times Media, Singapore

Services to Selection and Training Committees

- 2025-2026 Reviewer, Fulbright-Nehru Fellowships, USIEF, New Delhi
 2024-2025 Expert, Promotion Committee, Indian Institute of Management Indore, MP, India
 2020-2020 Expert, Faculty Selection, Indian Institute of Management Kashipur, Uttarakhand, India
 2017-2018 Member, Liberal Arts, NMIMS University, Mumbai, Maharashtra, India
 2016-2016 Expert, Faculty Selection, Indian Institute of Technology, Kharagpur, WB, India
 2015-2016 Member, Faculty Norms, Indian Institute of Management Kozhikode, Kerala
 2011-2011 Principal, 3rd Asian Summer School of Social Psychology, Kunming, China
 2010-2014 Chair, Education & Training, Asian Association of Social Psychology
 2005-2009 Member, Promotion & Tenure, LKY School of Public Policy, National U. of Singapore
 2001-2009 Member, Promotion & Tenure, School of Design & Environment, National U. of Singapore
 2002-2010 Member, University Disciplinary Board, National University of Singapore
 2007-2008 Chair, Departmental Faculty Search (Senior Hires), National University of Singapore
 2005-2006 Chair, Departmental Faculty Search, National University of Singapore
 2002-2003 Member, International Advisory, School of Management, National University of Singapore
 2002-2003 Co-Chair, Scientific Committee, International Congress of Applied Psychology, Singapore
 2000-2006 Member, NUS Research Review: Humanities, Management, & Architecture
 1998-2001 Member, Board of Selection, National University of Singapore
 1998-2001 Member, Review, Faculty of Arts & Social Sciences, National University of Singapore
 1986-1988 Member, Expert, Indira Gandhi National Open University, New Delhi
 1987-1988 Member, Task Force on Staff Motivation, Telecom Mission, Government of India, New Delhi
 1985-1988 Member, University Grants Commission Standing Advisory Committee on Center of

	Advanced Study, Department under Special Assistance, & Departmental Research Support
1983-1987	Member, Psychology Panel, University Grants Commission, New Delhi, India
1982-1988	Reviewer Panel, National Council of Educational Research & Training, New Delhi
1981-1981	Expert, Faculty Selection, University of Bombay, Mumbai, Maharashtra, India
1980-1988	Reviewer Panel, Indian Council of Social Science Research, New Delhi

Editorships

Editor

1994–1995 *Asian Journal of Psychology*

Associate Editor

2016–2018 *Asian Journal of Social Psychology*

2010–2022 *IIMB Management Review*

Consulting Editor & Advisory Board

2025 *Journal of Contemporary Behavioural and Social Research*

2025- *Personality and Social Psychology Bulletin*

2024- *Psychology and Developing Societies*

2020- *IIM Ranchi Journal of Management*

2018-2018 *Review of General Psychology*

2017- 2023 *Journal of Theoretical Social Psychology*

2014-2016 *Review of General Psychology*

2011- *South Asian Journal of Management*

2011-2013 *Advances in Applied Sociology (AA Society)*

2000–2015 *Psychological Studies*

1998–2015 *Asian Journal of Social Psychology*

1991–1997 *Journal of Behavioral Decision Making*

1991–1993 *Singapore Psychologist*

1989–2011 *Psychology and Developing Societies*

1989–1996 *Indian Journal of Psychology*

1986–1988 *Vikalpa: The Journal of Decision Makers*

Issue Consultant

2022 *Journal of Social and Personal Relationships*

2021 *Psychology and Developing Societies*

2016 *Journal of Pacific Rim Psychology*

2014 *Journal of Social and Personal Relationships*

2014 *Review of General Psychology*

2013 *Basic and Applied Social Psychology*

2012 *Australian Journal of Psychology*

2011 *Psicológica: International Journal of Methodology and Experimental Psychology*

2011 *Journal of Cross-Cultural Psychology*

2010 *British Journal of Developmental Psychology*

2009 *Social Psychological and Personality Science*

2006 *Developmental Psychology*

2006 *Journal of Social and Personal Relationships*

1999 *Research and Practice in Human Resource Management*

1998 *Personality and Social Psychology Bulletin*

1996 *British Journal of Social Psychology*

1994 *Journal of Experimental Social Psychology*

1994 *Journal of Personality and Social Psychology*

1991 *Psychological Bulletin*

1980 *European Journal of Social Psychology*

Consulting Assignments

2011–2012 Test Banks of the National Level Examinations, Aptech Limited, Mumbai

1996–1997 *Volunteers' participation*, Ministry of Community Development, Government of Singapore

1990–1991	<i>Industrial Safety</i> , Shell Eastern Petroleum (Pte) Ltd, Pulau Bukom, Singapore
1988–1989	<i>Motivation and Communication</i> , Singapore Airlines Limited, Singapore
1986–1988	<i>Manpower Planning and Training Needs in Irrigation Management</i> , Ministry of Irrigation, Government of Gujarat, Gandhinagar
1985–1986	<i>Foreign Students in India</i> , Ministry of External Affairs, Government of India
1983–1984	<i>Team Building</i> , Bharat Heavy Electricals Ltd. (Power Group), Vadodara
1982–1983	<i>Image of ATIRA in Member Mills</i> , Ahmedabad Textile Industry's Research Association, Ahmedabad
1981–1982	<i>Human Resource Development</i> , Petrofils Cooperative Ltd., Vadodara
1980–1981	<i>Selection Tests</i> , Bharat Heavy Electricals Ltd., New Delhi

Research Grants

2015–2016	<i>Three Issues in Causal Analyses of Human Relationship</i> from IIMB, Rs. 64,000/-
2014–2015	<i>New Light on the Mechanisms Underlying the Attitude Similarity and Attraction Link</i> from IIMB, Rs. 3,40,000/-
2005–2009	<i>Loci of East-West differences in dealing with norm-violations</i> from NUS, S\$45,450/-
2004–2005	<i>Adaptive response to in-group and out-group leaders: Are people intuitive pragmatic politicians</i> from NUS, S\$ 36,910/-
2000–2004	<i>Adaptive processes in interpersonal and group relations</i> from NUS, S\$1,84,500/-
1995–1999	<i>Articulating one's judgments: On determinants of how the response scale is used</i> from NUS, S\$30,765/-
1990–1994	<i>Collectivism as a Dimension of Personality</i> from NUS, S\$41,200/-.
1988–1995	<i>Information Organization and Generation in Judgment and Decision Making</i> from NUS, S\$20,954/-.
1987–1988	<i>Two-Stage Models for Prediction of Performance</i> From IIMA, Rs. 6,000/-.
1981–1986	<i>Attribution of Performance by Children, Parents, School Teachers, and Managers</i> from Indian Council of Social Science Research, New Delhi, Rs. 78,390/-.
1980–1983	<i>Prediction and Post-diction in Social Judgments</i> from IIMA, Rs. 6,800/-.
1979–1981	<i>Norms of Reward Allocation</i> from IIMA, Rs. 10,000/-
1978–1981	<i>Children's Judgments of Personal Happiness</i> from National Council of Educational Research and Training, New Delhi, Rs. 19,600/-

Publications

Postdoctoral Research

- Singh, R. (2026). On the complexity of a seemingly “simple attitude similarity-attraction relation.” *Psychology and Developing Societies*, 37(1), 1-29.
<https://doi.org/10.1177/09713336251399447>
- Singh, R. (2024). Validating cognitive and emotional urges in comprehending one’s surroundings: The case of attraction from attitudes. *Psychology and Developing Societies*, 36(1), 7-28.
<https://doi.org/10.1177/09713336241229897>
- Singh, R., & Rai, H. (2021). Desiring to punish leaders: A new test of the model of people as intuitive prosecutors. *Journal of Theoretical Social Psychology*, 5(4), 377-390.
<https://doi.org/10.1002/jts5.105>
- Singh, R., & Pandey, N. (2020). Psychological foundations of the cleanliness initiative in Ahmedabad city of India. *Global Journal of Human Social Science*, 20(8), 23-27.
<http://doi.org/10.34257/GJHSSAVOL20IS8PG23>
- Singh, R. (2020). Indian idols drinking milk: Understanding the phenomenon and its implications for social reform. *Global Journal of Human Social Science*, 20(2), 15-18.
<http://doi.org/10.34257/GJHSSAVOL20IS2PG1>
- Singh, R., Bhullar, N., & Sankaran, K. (2019). Leader-versus-member and fair-versus-biased categorisations as safeguards against negative effects of demographic diversity on group attraction. *IIMB Management Review*, 31, 7-19. <http://doi.org/10.1016/j.iimb.2018.08.003>

- Singh, R. (2015/2018). Attribution of causation and assignment of responsibility: Intuitive prosecution for enjoying freedom but dodging responsibility. *Sandhan: A Journal of the Center for Studies in Civilization*, 15, 89-124. (Submitted in 2017; Protests made to the Editors and the Publisher for publishing the article in the back issue of 2015 without the knowledge of the author.)
- Singh, R., Lim, H. K., Sankaran, K., & Bhullar, N. (2018). Punishing an 'unfair' leader: People as pragmatic politicians with in-group but fair-but-biased prosecutors with out-group. *IIMB Management Review*, 30(1), 77-90. <http://doi.org/10.1016/j.iimb.2018.01.002>
- Singh, R., Teng, J. S. Q., Bhullar, N., & Sankaran, K. (2018). Positive affect as a moderator of liking effects on trust and attraction. *Asian Journal of Social Psychology*, 21, 13-21. <http://doi.org/10.1111/ajsp.12192>
- Singh, R., Tay, Y. Y., & Sankaran, K. (2017). Causal role of trust in interpersonal attraction from attitude similarity. *Journal of Social and Personal Relationships*, 34, 717-731. <http://doi.org/10.1177/0265407516656826>
- Singh, R., Wegener, D. T., Sankaran, K., Bhullar, N., Ang, K. Q. P., Chia, P. J. L., Cheong, X., & Chen, F. (2017). Attitude similarity and attraction: Validation, positive affect, and trust as sequential mediators. *Personal Relationships*, 24(1), 203-222. <http://doi.org/10.1111/perc.12178>.
- Sahoo, B., Singh, R., Mishra, B., & Sankaran, K. (2017). Research productivity in management schools of India during 1968-2015: A directional benefit-of-doubt model analysis. *Omega*, 66, 118-139. <http://doi.org/10.1016/j.omega.2016.02.004>
- Singh, R., Goh, A., Sankaran, K., & Bhullar, N. (2016). Similarity and liking effects on interpersonal attraction: A test of the two-dimensional trust-respect model. *Psychologia*, 59, 1-18. <http://doi.org/10.2117/psysoc.2016.1>
- Singh, R., Wegener, D. T., Singh, S., Sankaran, K., Lin, P. K. F., Seow, M. X., Teng, J. S. Q., & Shuli, S. (2015). On the importance of trust in interpersonal attraction from attitude similarity. *Journal of Social and Personal Relationships*, 32, 829-850. <http://doi.org/10.1177/0265407515576993>
- Singh, R., Chen, F., & Wegener, D. T. (2014). The similarity-attraction link: Sequential versus parallel multiple-mediator models involving inferred attraction, respect, and positive affect. *Basic and Applied Social Psychology*, 36(4), 281-298. <http://doi.org/10.1080/01973533.2014.912583>
- Singh, R., Bell, P. A., Sinha, R. B. N., Singh, S., & Sankaran, K. (2014). Crime against woman and punishment goals: Social order and country moderate the public protest effect. *IIMB Management Review*, 26, 82-90. <http://doi.org/10.1016/j.iimb.2013.12.005>
- Singh, R., Ramasamy, M. A., Self, W. T., Simons, J. J. P., & Lin, P. K. F. (2013). Age-moderated effects of consequence and intent information on punishment: An intuitive prosecutorial interpretation. *The Journal of Genetic Psychology*, 174(1), 1-24. <http://doi.org/10.1080/00221325.2011.635913>
- Singh, R., Simons, J. J. P., Self, W. T., Tetlock, P. E., Zemba, Y., Yamaguchi, S., Osborn, C. Y., Fisher, J. D., May, J., & Kaur, S. (2012). Association, culture, and collective imprisonment: Tests of a causal-moral model. *Basic and Applied Social Psychology*, 34(3), 269-277. <http://doi.org/10.1080/01973533.2012.674763>
- Singh, R., Simons, J. J. P., Self, W. T., Tetlock, P. E., Bell, P. A., May, J., Crisp, R. J., Kaur, S., Benfield, J. A., & Sziemko, W. J. (2012). From wrongdoing to imprisonment: Test of a causal-moral model. *IIMB Management Review*, 24(2), 73-78. <http://doi.org/10.1016/j.iimb.2012.02.001>
- Singh, R., Kaur, S., Junid, Z. B., & Self, W. T. (2011). Reacting to headline news: Circumstances leading to causal explanations versus implicational concerns. *International Journal of Psychology*, 46, 63-70. <http://doi.org/10.1080/00207594.2010.516829>

- Singh, R., & Lin, X. (2011). The severity effect on the compensation and imprisonment recommendations: Deterrence as a mediator in Singapore. *Asian Journal of Social Psychology, 14*, 36-49. <http://doi.org/10.1111/j.1467-839X.2010.01324.x>
- Singh, R., & Simons. J. J. P. (2010). Attitudes and attraction: Optimism and weight as explanations for the similarity-dissimilarity asymmetry. *Social and Personality Psychology Compass, 4*(12), 1206-1219. <http://doi.org/10.1111/j.1751-9004.2010.00328.x>
- Tetlock, P. E., Self, W. T., & Singh, R. (2010). The punitiveness paradox: When is external pressure exculpatory- and when a signal just to spread blame? *Journal of Experimental Social Psychology, 46*, 388-395. <http://doi.org/10.1016/j.jesp.2009.11.013>
- Jia, L., & Singh, R. (2009). Asymmetrical attention allocation to dissimilar and similar attitudes. *Journal of Experimental Social Psychology, 45*, 1259-1265. <http://doi.org/10.1016/j.jesp.2009.07.012>
- Singh, R., Simons, J. J. P., Young, D. P. C. Y., Sim, B. S. X., Chai, X. T., Singh, S., & Chiou, S. Y. (2009). Trust and respect as mediators of the effects of other- and self-profitable trait on interpersonal attraction. *European Journal of Social Psychology, 39*(6), 1021-1038. <http://doi.org/10.1002/ejsp.605>
- Singh, R., Lin, P. K. F., Tan, H. L., & Ho, L. J. (2008). Evaluations, attitudes, and interpersonal attraction: Testing the hypothesis of weighting interference across responses. *Basic and Applied Social Psychology, 30*, 241-252. <http://doi.org/10.1080/01973530802375052>
- Singh, R., & Lee, C. Y. (2008). Mediators of the effects of cold-warm communication on attraction toward online service providers. *Journal of Social Psychology, 148*, 375-377. <http://doi.org/10.3200/SOCP.148.3.375-378>
- Singh, R., & Tor, X. L. (2008). The relative effects of competence and likableness on interpersonal attraction. *Journal of Social Psychology, 148*, 253-255. <http://doi.org/10.3200/SOCP.148.2.253-256>
- Singh, R., Ng, R., Ong E. L., & Lin, P. K. F. (2008). Different mediators of the age, sex, and attitude similarity effects on interpersonal attraction. *Basic and Applied Social Psychology, 30*, 1-17. <http://doi.org/10.1080/01973530701665165>
- Singh, R., Poh, W. Y., & Chang, A. P. M. (2008). Competitive versus cooperative attitude in crossed-categorization effects: Testing the category dominance and equivalence models. *Journal of Social Psychology, 148*, 5-20. <http://doi.org/10.3200/SOCP.148.1.5-21>
- Singh, R., Yeo, S. E., Lin, P. K. F. & Tan, L. (2007). Multiple mediators of the attitude similarity-attraction relationship: Dominance of inferred attraction and subtlety of affect. *Basic and Applied Social Psychology, 29*, 61-74 . <http://doi.org/10.1080/01973530701331007>
- Tor, X. L. & Singh, R. (2007). Inferred negative trait in the attitude similarity-attraction relationship. *Journal of Social Psychology, 147*, 190-192. <http://doi.org/10.3200/SOCP.147.2.190-192>
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Singh, R. (1985). Stress–resistant executives: The hardy personality. *Vikalpa*, 10, 463–465.

Invited Colloquia

2024	Indian Institute of Management Indore
2023	1. Indian School of Business & Media, Bangalore 2. Indian Institute of Management Kashipur, Uttarakhand
2022	Daulat Ram College, University of Delhi, Delhi
2021	1. MICA –The School of Ideas, Ahmedabad 2. Ahmedabad University, Ahmedabad 3. Indian Institute of Management Ranchi
2017	1. National Institute of Advanced Study, Bangalore 2. Indian Institute of Technology, Bombay
2016	1. Indian Institute of Management Indore 2. Mudra Institute of Communication, Ahmedabad

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1. University of Allahabad, Allahabad
 2. Indian Institute of Technology, Bombay
 1. Indian Institute of Technology, Guwahati
 2. GLS Centre for Research & Development, Ahmedabad
 1. Indian Institute of Technology, Bombay
 2. Narsee Monjee Institute of Management Studies, Mumbai
 1. Indian Institute of Management, Lucknow
 2. Indian Institute of Management, Kozhikode
 3. Xavier Institute of Management, Bhubaneswar
 4. Central University of Bihar, Patna
 5. Defense Institute of Psychological Research, Delhi
 - Christ University, Bangalore
 1. Indian Institute of Management, Bangalore
 2. A.E.S. Post Graduate Institute of Business Management, Ahmedabad
 3. Indian Institute of Management, Lucknow
 1. Indian Institute of Management, Lucknow
 2. A.E.S. Post Graduate Institute of Business Management, Ahmedabad
 3. Purdue University, West Lafayette, Indiana, USA
 4. Indiana University, Bloomington, Indiana, USA
 5. The Ohio State University, Columbus, Ohio, USA
 1. A.E.S. Post Graduate Institute of Business Management, Ahmedabad
 2. Indian Institute of Management, Lucknow
 1. Indian Institute of Management, Lucknow
 2. LKY School of Public Policy, Singapore
 1. Islamic University of Malaysia, Kuala Lumpur, Malaysia
 2. Mudra Institute of Communications, Ahmedabad
 3. Indian Institute of Management, Lucknow
 4. University of Allahabad, Allahabad
 5. Nirma University, Ahmedabad
 1. University of Illinois, Urbana, Illinois, USA
 2. University of Wisconsin, Madison, Wisconsin, USA
 3. University of Rochester, Rochester, New York, USA
 4. University of Kent, Canterbury, UK.
 5. University of Oxford, Oxford, England, UK.
 6. Catholic University of Leuven, Leuven, Belgium
 7. University of Birmingham, Birmingham, England, UK.
 8. Colorado State University, Fort Collins, Colorado, USA
 9. Massachusetts College of Liberal Arts, North Adams, Massachusetts, USA
 1. Kathmandu University School of Management, Kathmandu, Nepal
 2. Faculty of Psychology, Chulalongkorn University, Bangkok, Thailand
 3. University of Rochester, Rochester, New York, USA
 4. University of Western Ontario, London, Canada
 5. University of Connecticut, Storrs, Connecticut, USA
 1. University of Rochester, Rochester, New York, USA
 2. Massachusetts College of Liberal Arts, North Adams, Massachusetts, USA
 3. University of Tokyo, Tokyo, Japan
 4. University of Allahabad, Allahabad
 1. Indian Institute of Management, Indore
 2. University of Allahabad, Allahabad
 3. Indian Institute of Management, Bangalore
 1. Institute of Psychology, Center of Human and Social Sciences, Hanoi, Vietnam
 2. Faculty of Psychology, University of Indonesia, Depok, Indonesia
 1. Institute of Psychology, Chinese Academy of Sciences, Beijing, PRC
 2. Beijing Normal University, Beijing, PRC
 3. Peking University, Beijing, PRC
 4. University of Delhi, Delhi
 1. Inha University, Incheon, Korea
 2. University of Tokyo, Tokyo, Japan
 1. The Chinese University of Hong Kong, Hong Kong
 2. Ball State University, Muncie, Indiana, USA

- 1995 3. Purdue University, West Lafayette, Indiana, USA
Nanyang Technological University, Singapore
- 1994 Indian Institute of Management, Ahmedabad
- 1993 1. Nepal Administrative Staff College, Kathmandu, Nepal
2. A. N. S. Institute of Social Studies, Patna
3. California State University at Fullerton, USA
4. The University of Michigan, Ann Arbor, USA
5. Northern Illinois University, De Kalb, USA
- 1989 1. National University of Singapore, Singapore
2. Singapore Institute of Management, Singapore
- 1988 1. Birla Institute of Technology, Mesra
2. National University of Singapore, Singapore
- 1987 1. M. S. University of Baroda, Vadodara
2. University of Allahabad, Allahabad
3. Rajasthan Institute of Public Administration, Jaipur
- 1986 1. S. V. University, Tirupati
2. L. N. Mishra Institute of Economic Development and Social Change, Patna
3. University of Delhi, Delhi
- 1985 1. Punjab University, Chandigarh
2. Banaras Hindu University, Varanasi
3. Osmania University, Hyderabad
- 1984 1. A. N. S. Institute of Social Studies, Patna
2. Birla Institute of Technology, Mesra, India
3. Indian Institute of Business Management, Patna
4. Saurashtra University, Rajkot
5. State University of New York at Albany, USA
6. University of Bombay, Bombay
7. University of Connecticut, Storrs, USA
- 1983 1. A. N. S. Institute of Social Studies, Patna
2. Birla Institute of Technology, Mesra
3. L. N. Mishra Institute of Economic Development and Social Change, Patna
4. M. S. University of Baroda, Vadodara
5. Sardar Patel University, Vallabh Vidyanagar
6. Sardar Patel Institute of Public Administration, Ahmedabad
7. University of Delhi, Delhi
8. University of Jodhpur, Jodhpur
- 1982 University of Allahabad, Allahabad
- 1981 Gujarat University, Ahmedabad
- 1980 1. University of Bombay, Bombay
2. Sardar Patel University, Vallabh Vidyanagar
- 1979 1. A. N. S. Institute of Social Studies, Patna
2. University of Allahabad, Allahabad
3. University of Rajasthan, Jaipur
4. Utkal University, Bhubaneswar
- 1978 1. Indian Institute of Management, Ahmedabad
2. Meerut University, Meerut
- 1976 University of Allahabad, Allahabad
- 1973 A. N. S. Institute of Social Studies, Patna

Convention Participation and Presentations

- 2014 Academy of Management, Philadelphia, USA
- 2012 1. International Congress of Psychology, Cape Town, South Africa
2. National Academy of Psychology (NAOP) India, Bangalore
- 2011 1. 21st convention of the National Academy of Psychology (NAOP), Anand
- 2010 1. Excellence in Management Research, Indian Institute of Management Indore
2. International Conference on Demography, Culture, and Marketing, Xavier Institute of Management Bhubaneswar
2. IMRDC Doctoral Conference, IIM Bangalore

- 2009
1. European Congress of Psychology, Oslo, Norway
 2. American Psychological Association, Toronto, Canada
 3. Asian Association of Social Psychology, New Delhi
 4. IMRDC Doctoral Conference, IIM Bangalore
- 2008 International Congress of Psychology, Berlin, Germany
- 2007 American Psychological Society, Washington, DC, USA
- 2006 Japanese Association of Group Dynamics, Tokyo, Japan
- 2002
1. Affect, Attraction, and Their Conceptual Children, University of Connecticut, Storrs, CT, USA.
 2. International Congress of Applied Psychology, Singapore
- 2000
1. International Congress of Psychology, Stockholm, Sweden
 2. International Association of Cross-cultural Psychology, Pultusk, Poland
- 1999
1. Indonesian Psychological Association, Depok, Indonesia
 2. European Congress of Psychology, Rome, Italy
 3. Asian Association of Social Psychology, Taiwan, Republic of China
- 1998 Afro-Asian Psychological Association and the Psychological Association of the Philippines, Diliman, Quezon City, The Philippines
- 1997 Asian Association of Social Psychology, Kyoto, Japan
- 1996
1. Psychonomic Society, Chicago, USA
 2. Society for Judgment and Decision Making, Chicago, USA
- 1993
1. Psychonomic Society, Washington, D.C., USA
 2. Society for Judgment and Decision Making, Washington, D.C., USA
 3. National Academy of Psychology (India), Delhi
- 1992
1. Association of the Management Development Institutions of South Asia, Kathmandu, Nepal
 2. First Asian Conference in Psychology, Singapore
- 1991 International Academic Symposium on Psychological Measurement, Nanjing, PRC.
- 1990
1. International Congress of Applied Psychology, Kyoto, Japan
 2. Japan Advertising Academy and Osaka Advertising Association, Osaka, Japan
 3. Joint National Meeting of the Institute of Management Science and the Operations Research Society of America, Philadelphia, USA
 4. World Communication Forum, Kobe, Japan
- 1986 Indian Science Congress Association, New Delhi
- 1984 International Congress of Psychology, Acapulco, Mexico
- 1982 Indian Science Congress Association, Mysore
- 1981 Indian Science Congress Association, Varanasi
- 1980 International Conference on Transportation, New Delhi
- 1979 Indian Science Congress Association, Hyderabad
- 1978
1. U. P. Psychological Association, Lucknow
 2. Indian Psychological Association, Tirupati
- 1977 Indian Science Congress Association, Bhubaneswar
- 1976 International Symposium on Cognition, New Delhi
- 1975 Indian Science Congress Association, New Delhi
- 1973
1. Midwestern Psychological Association, Chicago, Illinois, USA
 2. Conference of Graduate Students of Social Psychology, Ann Arbor, USA.
- 1972 Midwestern Psychological Association, Cleveland, Ohio, USA
- 1971 Psychonomic Society, St. Louis, Missouri, USA
- 1969 Bihar Psychological Association, Gaya, Bihar, India.

Doctoral Students

Indian Institute of Technology, Kanpur

1. Ajit Kumar Dalal, Ph. D., 1978: Expected Job Attractiveness and Satisfaction as Information Integration
Professor of Psychology, University of Allahabad, Allahabad, 211 002 (Deceased: March 4, 2019)
2. Meenakshi Gupta, Ph. D., 1978: An Information Integration Analysis of Developmental Trends in
Attribution of Scholastic Performance
Retired Professor of Psychology, Indian Institute of Technology, Bombay, Powai, Mumbai 400 076

3. N. R. Mrinal, Ph. D., 1980, Enhancement of Trying through Vicarious Learning: Developmental Investigation
Retired Professor of Psychology, University of Nagpur, Nagpur 440 010, Maharashtra

Gujarat University, Ahmedabad

4. Shivganesh Bhargava, Ph. D., 1983: Developmental Trends in Prediction of Life Performance
Retired Professor, Shailesh J. Mehta School of Management, Indian Institute of Technology, Bombay, Powai, Mumbai 400 076

5. Sneha Shobha, Ph. D., 1985: Achievement Judgments by School Teachers: An Information Integration Analysis
Retired Principal, C/o Dr. Rakesh K. Srivastava, Degree College, Malikpura, Ghazipur 233 310

6. Shushil K Upadhyaya, Ph. D., 1985: Managerial Information Processing: The Case of Prediction of Job Performance
Retired Research Officer, Indian Institute of Foreign Trade, B-21, Institutional Area, New Delhi 110 016

7. Mridula Mehta, Ph. D., 1986: Prediction and Evaluation of Son's Exam Performance: An Attribution-Integration Theoretical Analysis"
Retired Reader in Psychology, S. L. U. College for Arts and Commerce, Ahmedabad 380 006

Indian Institute of Management, Ahmedabad

8. Mithileshwar Jha, Fellow, 1984: An Attribution Theoretical Analysis of Consumers' Satisfaction and Dissatisfaction with Products
Retired Pro Vice Chancellor, Jain University, Bangalore 560 076

9. P.B. Nagananda Kumar, Fellow, 1986: Identification and Measurement of Work Dedication
Former Director, Myra School of Business, Mysore 571 130

10. C.M. Ramesh, Fellow, 1988: Do Stress and Personality Determine Health of the Indian Executives?"
Retired Professor, Goa Institute of Management, Ribandar, Goa 403006

National University of Singapore

11. Smita Singh, Ph.D., 2010: Abstract Construal of Top Leaders: Respect as a Mediator
Associate Professor, School of Psychology, James Cook University Australia, 600 Upper Thompson Road, Singapore 574421

Research Interests

Levels and Themes

Individual: Decision making, Impression formation, Interpersonal attraction

Group: Age-related changes, Intergroup relations

Organization: Job satisfaction, Leadership effectiveness, Prediction of performance

Society: Cross-cultural differences, Intuitive prosecution, Justice and fairness, Prediction of donation

Methods

Experimentation

Quantitative data analyses

Tracing roots of Western psychological facts in ancient Indian thoughts

January 14, 2026